HÖRMANN

The Finishing Touch

Hörmann, the leading manufacturer of garage doors, has developed 24 new Duragrain finishes which will instantly transform any garage and give it a new lease of life.

Duragrain is an innovative printed finish, which is compatible with the hugely popular sectional door offering from Hörmann. This finish uses a protective exterior paint to provide an ultra-scratch-resistant surface finish, helping the door to remain in good quality for many years. Plus the inclusion of a UV-resistant layer means that the colour won’t fade during sun exposure.

The new finishes include a wide range of wood effect options, including a stylishly dark Tora Walnut and a soft ‘White Washed Oak’ – which is perfect for anyone trying to master the popular Scandi style. Or a stylishly dark Terra Walnut and a soft Whitewashed Oak – which are just some of the other options available and will give a contemporary look to the exterior of any property.

For a complete garage refresh, Hörmann can also create lintel and frame fascia in a colour that matches the finish.

For further information on Hörmann UK’s range of products, contact Henrietta Painter or Katy Peacock at HROC LTD on 0121 454 9707 or email hormann@hroc.co.uk

TRADE NEWSLETTER

The importance of a long-standing family business ... in a modern age

At a time when there is trouble on the High Street due to the rise of internet sales, alongside the ever-growing trend toward poor or non-existent service, you can see the impact that a long-standing family business can have, as a result of offering a more personal service to their client base.

A family business that has survived several recessions, major changes in markets and sourcing materials through thick and thin, will grow strong. This is because they care; about their customers, products and services.

Last July at the Garage Door Centre we took delivery of an addition to our fleet of vehicles from Thraptton Garage; a family business just like ours, that has been trading for 50 years. They understand and listen to our needs and always find the right vehicles for us, whether this is cars or commercial vans. Thraptton Garage do all the work, so we don’t have to!

The difference is, they care. With any major purchase these days it isn’t worth making sure you get it right by dealing with a company who provides the knowledge and experience to do so rather than just making a sale to chalk up on their figures?

In this edition you will see the achievement of John Parrott, one of our consultants, who ran the ultramarathon, known as “The Wall”! Worth a read…

And finally, during this season we will see the exit from the EU, or will we? Under the guidance of Boris, Remember, our manufacturers have stockpiled, so we are prepared. The whole sales team will be visiting Lithuania this October to find out more about our manufacturer, Ryteama and take a factory tour. They create side hinged, sectional, and side sliding garage doors as well as entrance doors. Their bespoke service is ideal for us. Here is an example of one of their recent finishes. We look forward to seeing how it is produced.

Alice Dove, Sales Director

Showroom News

Our local manufacturers, Woodrite, have produced a beautiful example of the York range, slender side hinged garage doors for us. This one is manufactured out of cedarwood, factory finished and provided with 4mm toughened glass. It is complete with a 70mm x 90mm cedar clad frame. The windows are made from toughened glass.

Do come in if you are passing and take a moment to come and look at it, grab a sample and have a cup of tea.

TRADE ENQUIRIES 01933 448855

www.thegaragedoorcentre.co.uk

Call 01933 452440

Call 01933 229135

FIND US
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Northamptonshire
NN8 4BH

OPENING TIMES
Monday to Friday 08.30 - 17.30
Saturday 09.00 - 16.00

Call 01933 229135

Call 01933 229135

News

Trading with Integrity and Pride

Specialist in Garage Doors since 1986

Site Surveys – Installations – After Sales

Fully Qualified Installers for all site work

Matching entrance and side doors

Showroom with over 60 models on display

Not only is it important to ensure that the right garage door is selected to be fit for purpose and provide the user with ease of operation and security, it is now more important than ever to make sure that the door is fully compliant and safe with a recognised and tested specification.

The importance of a long-standing family business ... in a modern age

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While Dynamic Doors Solutions Limited continues to grow its market share, offering a personal service has remained a key value at the heart of the business. 

Helie Sheldon, Managing Director said: “Whilst working within the partnership programme we have enjoyed tailoring and working on an array of different projects, with Steve Sheldon as Technical Director. Being able to add a little finesse and going the extra mile when completing the garage doors is our favourite part. Being able to use our vast knowledge to source innovative products to achieve a finish that meets the customer’s expectations is what gives us a buzz.”

Meet the Team from AGD Systems

Our Sister Company

Meet the Team from AGD Systems

Trade Only Offer

Battling the CrimeWave

It seems unfortunate that the levels of forced entry burglaries into both commercial and domestic premises are still on the rise. There has been an upturn over the last 12 months which is concerning, compounded by the knowledge that we have specified for and sold more security grilles and shutters per month than in any previous month before this year. It is a steep incline.

We have security rated garage doors, entrance doors and pedestrian doors with “Secured by Design” certification, LPS1175, PAS 24 and European standards such as RC2, all available alongside our security shutters, grilles and bar systems, designed to stop entry into your home or business premises.

Carefully specified, these security products can be discreet but very effective indeed and are available in almost any colour required.

You or your clients can see and try out all of these products in our Wellingborough showroom.

PHONE IN DEAL | TRADE ONLY OFFER

Call your trade account manager now and quote “Trade in November 2019” to get up to 30% extra off all the next garage door operator you buy with your next purchase of a garage door. NB: Only one redemption of this offer may be made per edition and per client. May not be used in conjunction with any other offer however your dedicated trade price will not be affected.

For your or your clients to see and try out all of these products in our Wellingborough showroom.

01933 448850

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Email: enquiries@thegaragedoorcentre.co.uk

Profile on Dynamic Door Solutions

One of our longest serving team members, John Parrott

John has been a surveyor and sales consultant both for domestic and trade buyers with the Garage Door Centre for 14 years. John started working at the Wellingborough showroom as a surveyor, retail and installation engineer. He gradually moved into sales whilst working there, then joined the Wellingborough division in 2012.

At home John loves “outdoors stuff” to include Cook which is the sport where a dog runs with the handler attached to a dog. This is a light, she is nut, and a German Shepherd cross with a Husky. The season has just started and runs mainly through the winter months to avoid the heat. Events are held all over the country, giving John and his family a chance to stay on location and take up the atmosphere and the fun! John runs as an individual and is a registered member of Cat-X, John’s youngest daughter Kayleigh, aged 14 also runs around with his Husky, Indy.

Other activities John does regularly are that he helps his local Cub Scouts as a leader which involves attending weekly meetings, arranging camps and outings, all with approximately twenty 8-10 year olds!

This year John took part in the longest run of his life it was 59 miles and ran from Carlisle to Newcastle upon Tyne following Hadrian’s Wall. This is an event known as “The Wall” and is meant to be completed within 24 hours. John and his friend Dave Lichfield set themselves a target of completing this within 24 hours, and eventually it took them 20 hours and 58 minutes! No mean feat.

John had plenty of moral support from his wife Sonia and Dave’s wife Dawn. Next on the agenda is the Great North Run, coming in September, which John and Dave plan to do together, now that they are this fit.

Time for a face-lift?

Replacing the old timber set of side hinged garage doors, garage doors, with a maintenance-free Ryterna 40mm thick insulated set of steel hinged doors complete with 60mm steel frame and threshold; we have increased the security and appearance of this building in one go. This installation has an upgraded vertical steel handle set, to improve the overall style.

We know you will agree that the kerb appeal has dramatically improved!