HÖRMANN

Hörmann UK celebrates 40 years of first class sales and service

2019 marks an important milestone for leading door manufacturer, Hörmann UK, as the company celebrates its 40th anniversary with a series of special events and customer incentives. Throughout 2019, Hörmann UK will be hosting trips for both its employees and customers to its headquarters in Steinhagen, Germany, while also hosting a "40 years of Hörmann UK" Gala Event following the Homebuilding & Renovating Show in March at the NEC. Also, to say thank you to its customers for their continued support, the 40th domestic garage door order each month will be given away free of charge throughout 2019.

For further information on Hörmann UK’s range of products, contact Henrietta Painter or Katy Peacock at HROC LTD on 0121 454 9707 or email hormann@hroc.co.uk.

Inside there are quick guides, an introduction to our sister company Samson Industrial, a quick small sample of our many stock doors and other pieces. Future editions will show you some measuring advice and innovative doors that may be sought after by the higher end clients and much more. It’s surprising really how much content is in our world of Garage Doors and Entrance doors, and when you couple that with being a longstanding family business with nearly 80 staff members then we have a lot to share!

I hope it makes interesting reading and if you ever want to know any more, or contribute, you can always pick up the phone and ask us, or email us; we are happy to help. We would be delighted to feature any input you send us.

Alice Dove, Sales Director

Welcome to the Spring edition of the New Garage Door Centre Newsletter!

It is with great excitement that we bring you, our trade clients, this first edition of the new Garage Door Centre seasonal newsletter. As I type this I can see the last glimmers of daylight still gracing our skies at 5.30pm when the staff start to go home, it is exciting that Spring is finally on the way and we can get back to normal surveying and installing mode!

You are always welcome to pop in to our showroom, for all sorts of help and a very important cup of tea on a cold day, but we also expect to be here for your customers. You can rely on us to help them to pick what they want and try out the working models. Either send them in or come with them, we understand that there simply aren’t enough hours in the day for you to do this especially when the daylight hours are short. One of the key things that sets us apart is knowledgeable and non-pushy staff.

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Meet some of our Consultant Surveyors

From left to right: James Stokes, James Weaver, Daniel Orrill, Alice Dove, Darren Mountford, Jessica Dove, James Vyse

TRADE NEWSLETTER

SPRING 2019 ISSUE 1

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Alice Dove, Sales Director
Introducing the most recent addition to Your Team of Consultants – Jerome, at Your Service!

We welcome, Jerome Smith, (born around the time of Beatle fame) who joined us in the first week of December 2018 and was born locally. In Northamptonshire in 1978, Jerome has this to say about himself:

"Recently I moved over from the Footwear trade after 20 years of experience, I’m excited to learn a new trade, into the world of Garage doors for my new life. I hope to be able to transfer my B2B skills to negotiate some great Trade Deals for you and the Garage Door Centre!"

My hobbies are varied, but also include Falconry, which I have been doing since I was 15. I fly the birds over open ground locally and enjoy hawking in Scotland when time permits. The birds I fly are Peregrines (fascinated) and a Peregrine/Hybrid.

When not flying and caring for these birds, I am often seen – if it is not dark – cycling around Northamptonshire, both on and off road, as you can see I am very fond of the big outdoors.

I look forward to meeting and doing business with you.

Jerome Smith
Consultant Surveyor
07384 465734

The Rise of Anthracite Grey – To Become The New Black!

By Nathan Dove, MD

We have seen the popularity of the colour “Anthracite Grey” rise rapidly over the past few years to become the most requested colour ever! Anthracite complements almost any colour scheme and will work on old or new properties alike.

Many years ago I was asked to supply a large awning for a client, and it had to be done fast! When checking with our manufacturers, one of the major players had the size we wanted in stock but only available in this new, unheard of, “anthracite.” Boy, did I have to work hard to persuade the client that this would be the right thing for them! Telling his arm was sore of the day! They accepted and so, the awning was delivered fast as promised, then installed...

The result was outstanding! Their new awning was fitted to a barn conversion, so a modern grey wasn’t expected to be the best choice, but how we were amazed by the result!

That project became a turning point for our consultation team and highlighted how this dark grey finish could work with anything! It became the preferred option on building projects, appearing on front entrance doors, garage doors, windows and awning cassettes.

Anthracite grey, known in the paint trade as RAL 7016 is undeniably when installed alongside the white trims. Unlike black or white, it prevents window or door frames from looking shabby. In other words; it is "forgiving."

Recognised as an architect’s preferred choice, RAL 7016 has spread far and wide, being used on recent parks, new build homes, to hotel and restaurant façades, schools and city centre developments.

Anthracite Grey is the perfect door colour for a modern abode, but don’t be put off if you live in a traditional property because this colour can add a contemporary twist to any home whilst sitting comfortably and stylishly alongside old stone and log cabins!

We also offer a textured paint version of anthracite which is a similar variation of this grey but offering a tougher finish, for example “Sand Grain.” Laminate foil options also exist offering minor variations on the colour and providing an exceptional hardwearing coating, good for the salty sea air.