HÖRMANNE

NEW - ART 42

Hörmann UK is transforming the functionality and aesthetics of sectional garage doors with the launch of its new aluminium frame sectional garage door (ART 42).

Featuring an aluminium frame that can be personalised with a range of infill options, homeowners have the opportunity to create a unique exterior to their property, whilst also maximising the available natural light. There are 11 different finishes to choose from, including the contemporary synthetic double pane grey tinted glazing and perforated stainless steel.

The aluminium frame can be coated in 15 different colours, or can be colour matched to complement the property’s existing windows and entrance doors. This provides homeowners with the flexibility to choose a finish unique to them and their personal style.

Also available for side garage doors, the ART 42 features a streamlined design for quick and easy installation that also supports comprehensive servicing. For enhanced thermal performance, the ART 42 is available with a thermal break to improve insulation levels, whilst subsequently minimising drafts.

For further information on Hörmann UK’s range of products, contact Henrietta Painter or Katy Peacock at HROC LTD on 0121 454 9707 or email hormann@hroc.co.uk

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TRADE NEWSLETTER

Learning and sharing with key partners

Hello everyone and get ready to tuck into another riveting edition of the Garage Door Centre News! For my introduction I can happily report that it has been a few months of discovery, and high activity!

Nathan and I were invited to visit the Alulux factory in Bielefeld, Germany at the beginning of October. They are the manufacturers of aluminium lath for SWS roller doors, for whom we are main distributors.

During this tour we were involved in a key Partners meeting, which means that key distributors from across the UK combine knowledge and ideas to help to provide exactly what customers need, effectively, and work out what will be needed in the future. We thoroughly enjoyed that part of Germany, and SWS hosted us beautifully throughout.

Following the Germany trip, later in October our whole sales team went on a factory tour around Ryterna, at their site in Kaunas, Lithuania. We saw sectional door panels being created from sheet steel and the foam being squirted into it whilst it is foiled, we saw side hinged doors being put together, windows being cut out, entrance doors with special vents being cut by laser precision computer driven machines. We saw a selection of different spray booth and powder coaling processes. It was well worthwhile. Their new offices are perfect!

On top of this, since we travelled over there at 06:30am on a Sunday morning we had spare time to do some sightseeing in the old town of Kaunas. Once more we were hosted perfectly by Karolis and Nantas. We tried the local beer which was a lovely dark, sweet brew, and we hired electric scooters! Following the Germany trip, later in October our whole sales team went on a factory tour around Ryterna, at their site in Kaunas, Lithuania. We saw sectional door panels being created from sheet steel and the foam being squirted into it whilst it is foiled, we saw side hinged doors being put together, windows being cut out, entrance doors with special vents being cut by laser precision computer driven machines. We saw a selection of different spray booth and powder coaling processes. It was well worthwhile. Their new offices are perfect!

The old town has some beautiful public parks, cobbled streets, an old castle and a newly created shopping complex alongside a University campus.

May I wish you all a Happy Christmas, and a good New Year, as for 2020, we are here to help you to make that a great success!

Alice Dove, Sales Director

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Dave and Andy met 20 years ago, Dave was already at Bolton Brady in Andover, Andy was made redundant from driving HQS. Andy needed a complete change, went from reversing into bay doors to repairing them. For Dave, after Bolton Brady was bought out by Kone it was never the same.

After installing roller shutters and every other type of industrial and commercial door for a year or 2 and they decided it was time to branch out. Empire was born and has just celebrated its eleventh year, with both Andy and Dave feeling that the time has flown. They have some fantastic customers ranging from Diaper tools to Garmin. They have done projects for Micacon in Woking and some large building contracts all over the country as far north as Warrington and all over the south including London and the isle of Wight.

With 5 vans on the road and a subcontractor to take care of the auto doors, who is almost part of the family, Empire is now bursting at the seams next to Southampton docks and keen to move to lager premises. This is next on the agenda, along with employing more staff.

Andy says: "we have made some fantastic contacts including yourselves and hope to continue to work hard and grow as far as we can."