



SeceuroStyle
Aluminium Plantation Shutters

SeceuroSchool Training

Agenda

- 」 Health & Safety information
- 」 Introductions
- 」 How to sell
- 」 How to measure
- 」 How to fit



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Health & Safety

- ┘ There is no fire alarm test due today
- ┘ In the event that you hear the fire alarm:
 - Leave using the nearest fire exit
 - Muster point 4



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Introductions



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Background

- ┌ Plantation shutters are growing in popularity in the UK
- ┌ Very few UK suppliers of security shutters
- ┌ Originate from South Africa
- ┌ Manufactured by our partner company
- ┌ The UK's only official distributor
- ┌ A niche product – only approaching customers that are capable of high-end selling within the home



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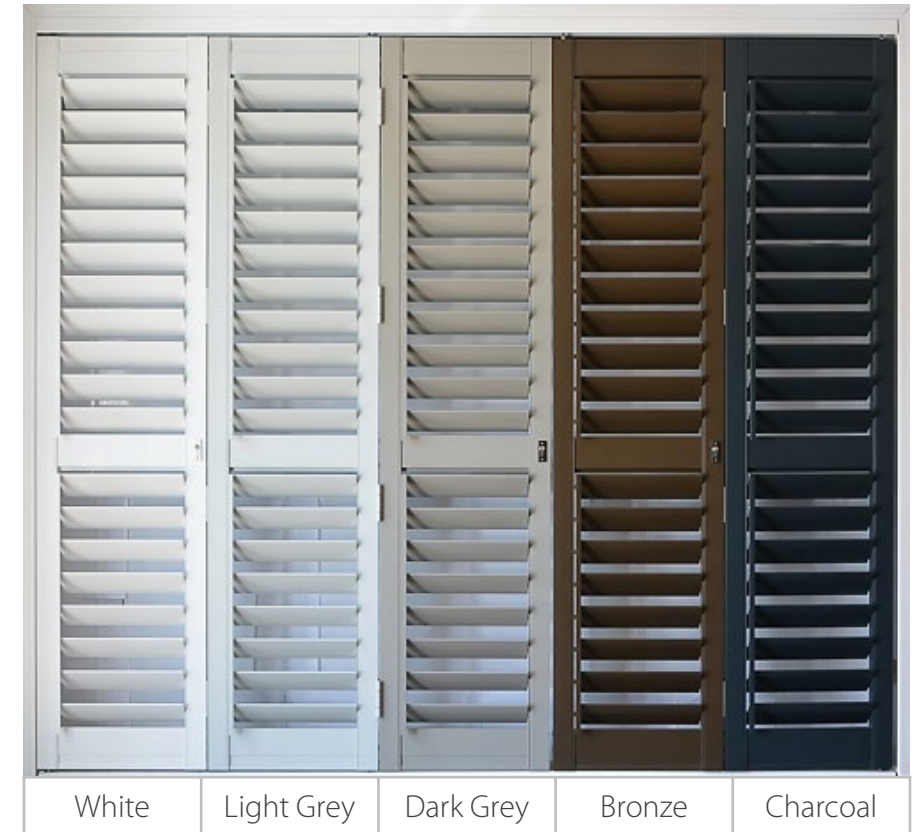
Why Shutters?

- ┌ Every property needs one or more of the following for its doors and windows:
 - Privacy
 - Light Control
 - Security
- ┌ Current options include:
 - **Curtains** - cost effective but need cleaning and offer no durability/security
 - **Blinds** - not wind resistant and durable as well as no security
 - **Expandable gates** - often aesthetically challenging and no light/privacy control
 - **Burglar bars** - often aesthetically challenging and no light/privacy control
 - **Roller shutters** - often aesthetically challenging and expensive due to automation
 - **Fixed louvre/light products** - no ability to control light, airflow or privacy



Style and Function

- ┌ Perfect for all climates and weather conditions
- ┌ Internal or external use
- ┌ Perfect for high humidity areas; bathrooms, kitchens and patios
- ┌ Available in hinge or track
- ┌ Choice of reveal and face fix frames
- ┌ Architrave frame options hide reveal imperfections
- ┌ Super silent and easy to operate
- ┌ +/- 12kg per square metre
- ┌ Available in 5 standard matt colours
- ┌ 8-12 week lead time
- ┌ Up to 10-year product guarantee



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Hinge Solution

Folds flat onto wall



Track Solution

Stacks 90 degrees



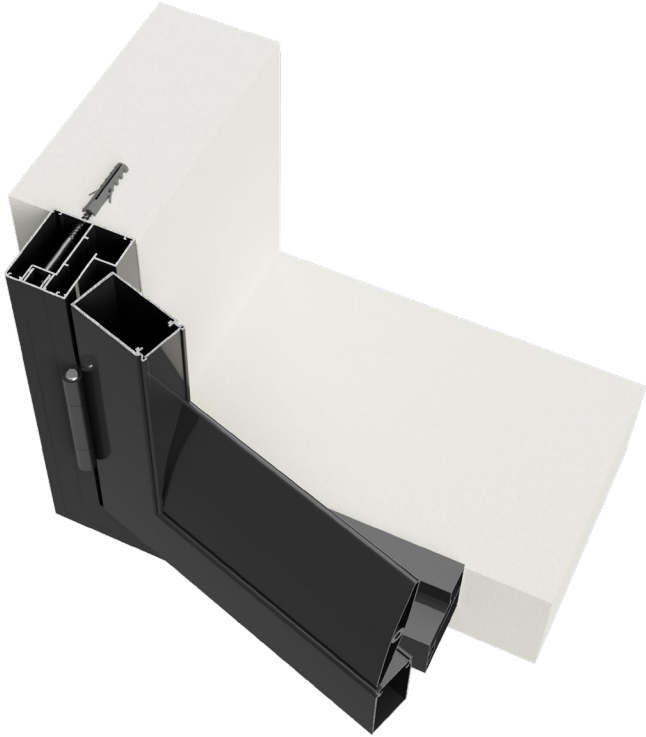
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Hinge Frame Options



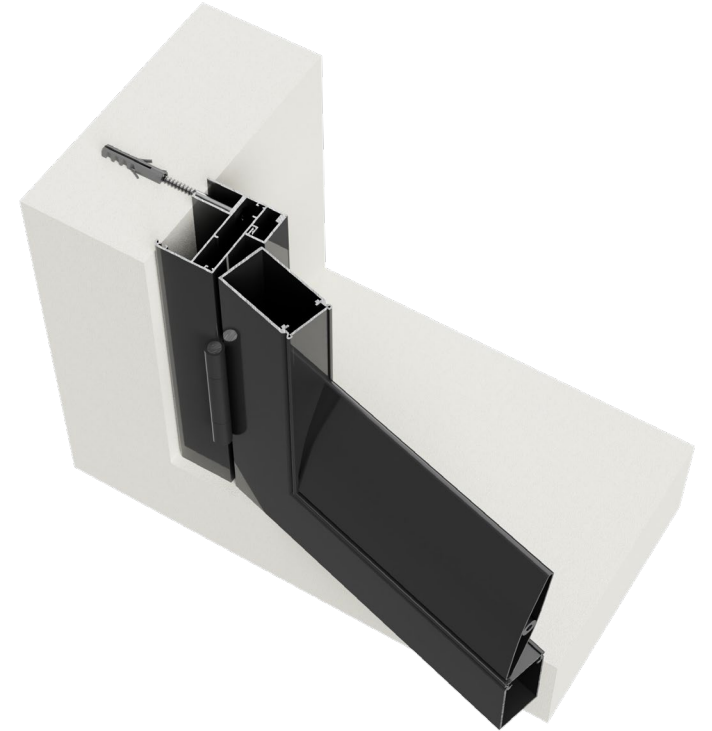
FACE FIX

for openings with
no reveals



REVEAL

for reveals deeper
than 72mm



REVEAL WITH ARCHITRAVE



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Track Frame Options



REVEAL

for reveals wider
than 100mm



FACE FIX

for openings with
no reveals



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Security Options

Features	SeceuroStyle	SeceuroStyle Lite
High security	✓	✗
Warranty	10 years	5 years
Locking mechanism	Euro half cylinder security lock	Non-security locking mechanism
Lock pin length	Up to 65 mm	Up to 20 mm
Louvre attachment	Strong metal screws	Plastic end caps
Privacy and light control	✓	✓
Internal use	✓	✓
External use	✓	✓
For doors and windows	✓	✓
Hinge, track and sliding	✓	✓
Compact stackable design	✓	✓
Easy to clean	✓	✓
Price range	££	£



 **SeceuroStyle | Security**
Aluminium Plantation Shutters



 **SeceuroStyle | Lite**
Aluminium Plantation Shutters

USPs

High level of security

65mm lock pin length locking
top and bottom



Thick louvre extrusion

With reinforcing throughout the
length of each louvre, secured by
50mm screws on both sides

Secure hidden fixings

Frame installed into the reveal
as well as shutters hinged to
each other

Louvres pivot up & down

Making it difficult to get
leverage to break the louvres

Locked & secured by key

No push and/or bolt locks used
Available keyed alike



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Other Options

- ┌ **Midrail** – middle as standard or height can be specified
- ┌ **Split handrail** – louvres can be adjusted in sections
- ┌ Surface mounted or recessed tracks
- ┌ Single or double sided locks
- ┌ Standard or adjustable top track
 - Adjustable by up to 25mm
- ┌ Adjustable gravity fed bottom guide pin
 - Ideal for sloping floors, 65mm max



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Competitor Comparison

Based on 1100mm x 1100mm

Product	Just Shutters <i>Fitted</i>	ShutterShop <i>Supply Only</i>	Plantation Shutters <i>Supply Only</i>	SeceuroStyle <i>Retail Price</i>
MDF	£393	£225	£260	-
Hardwood	£520	£305	£345	-
Premium Hardwood	£580	£370	£478	-
Waterproof Plastic	£580	£392		
Aluminium Security	POA	S-craft Portchester - POA	£877	£866
Lead Time	8-9 weeks	14-16 weeks	10-12 weeks	8-10 weeks
Express Delivery	Airfreight available	Airfreight 3-4 weeks	Airfreight 6-8 weeks	Airfreight 5-7 weeks
Custom Colours / Shapes	Available	18 weeks	Extra	+ 1 week
Warranty	Lifetime	3-year	5-year	10-year



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Sales Summary

- ┌ There is a growing demand for security barriers in the UK
- ┌ Security shutters are an aesthetically pleasing security solution that adds value to the property
- ┌ Slightly more expensive than timber however better longevity
- ┌ Colours and configurations mean that they are both a design friendly and functional offering



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Technical Training



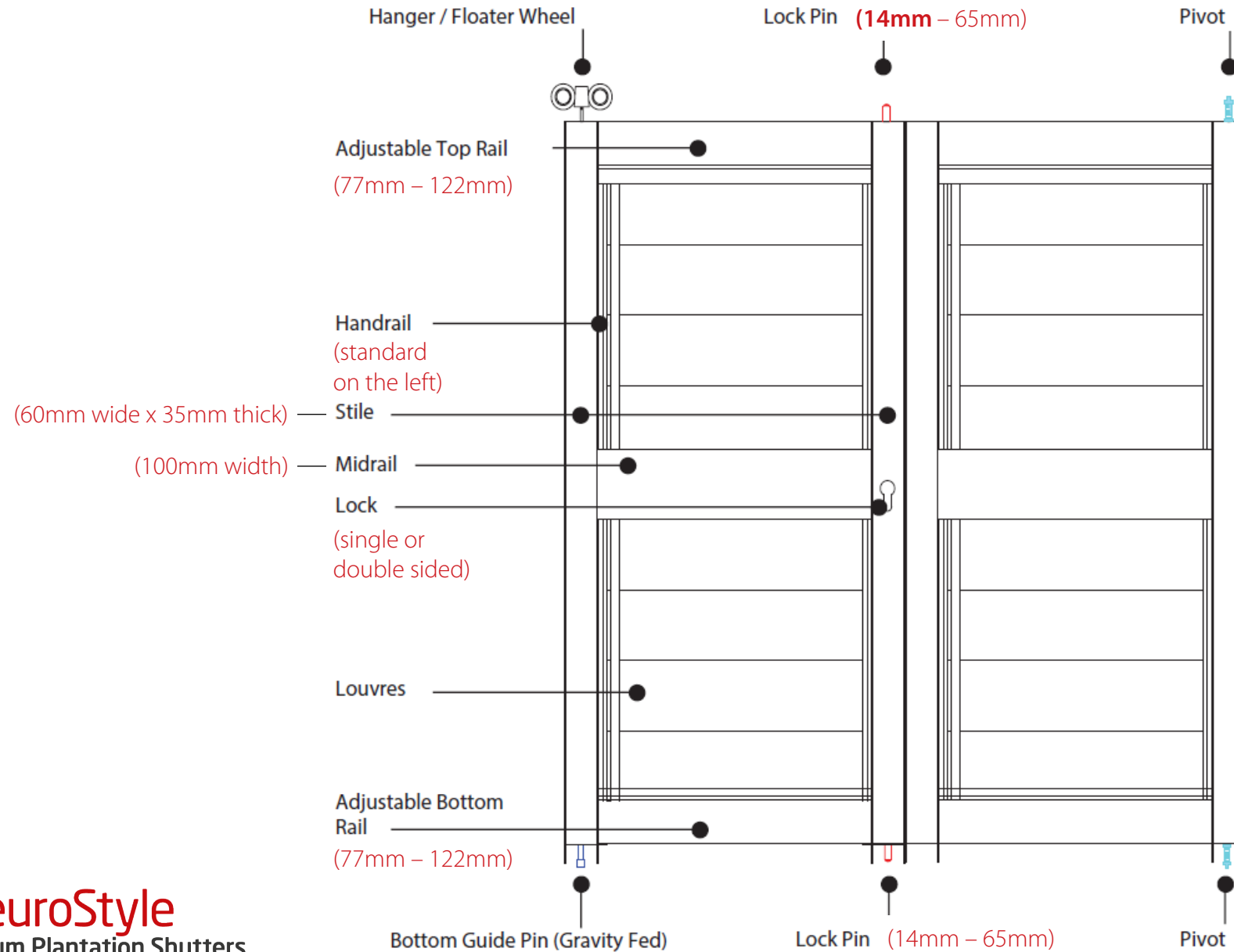
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Product Overview



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Cheat Sheet

HINGE SOLUTION		TRACK SOLUTION	
Hinge folds 180° flat onto wall		Stacks 90° into room	
Available in 3 or 4 sided frames		Surface or recess bottom tracks	
Architrave frame available with reveals deeper than 72 mm		Standard or adjustable top tracks	
Locks top and bottom, max. 65 mm		Locks top and bottom, max. 65 mm	
REVEAL FIX	FACE FIX	REVEAL FIX	FACE FIX
Reveal > 72 mm	Reveal > 12 mm	Reveal > 100 mm	Reveal > 35 mm
PANEL CONFIGURATION			
1 panel = 900 mm max.		1 panel = 900 mm max.	
2 panels hinged together = 600 mm max. per panel		Recommend max. 6 panel per stack	
Max. 2 panels hinged together; 2 left and 2 right		Number of panels = unlimited	
		Equal and/or unequal number of panels	
		Floating, pivoted, floppy panel and more	
SIZES			
Min. Width	300 mm	Min. Width	300 mm
Max Width	900 mm single panels	Max Width	900 mm
Min. Height	450 mm	Min. Height	450 mm
Max. Height (Without a Midrail)	1900 mm	Max. Height (Without a Midrail)	2400 mm
Max. Height (With a Midrail)	2500 mm	Max. Height (With a Midrail)	4750 mm
TOP AND BOTTOM RAILS			
Min. Rail Width	72 mm	Max. Rail Width	122 mm
Louver Width	100 mm	Lock Pins	14-65 mm top and bottom (Longest locking depth in the industry)



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Strength & Security

- ┌ Reinforced rib inside louvre
- ┌ 6mm x 50mm, class 4 louvre attaching screw (can withstand 1.4 ton)
- ┌ Stile cover design prevents louvre from pulling out of the stile



Hinge Solution



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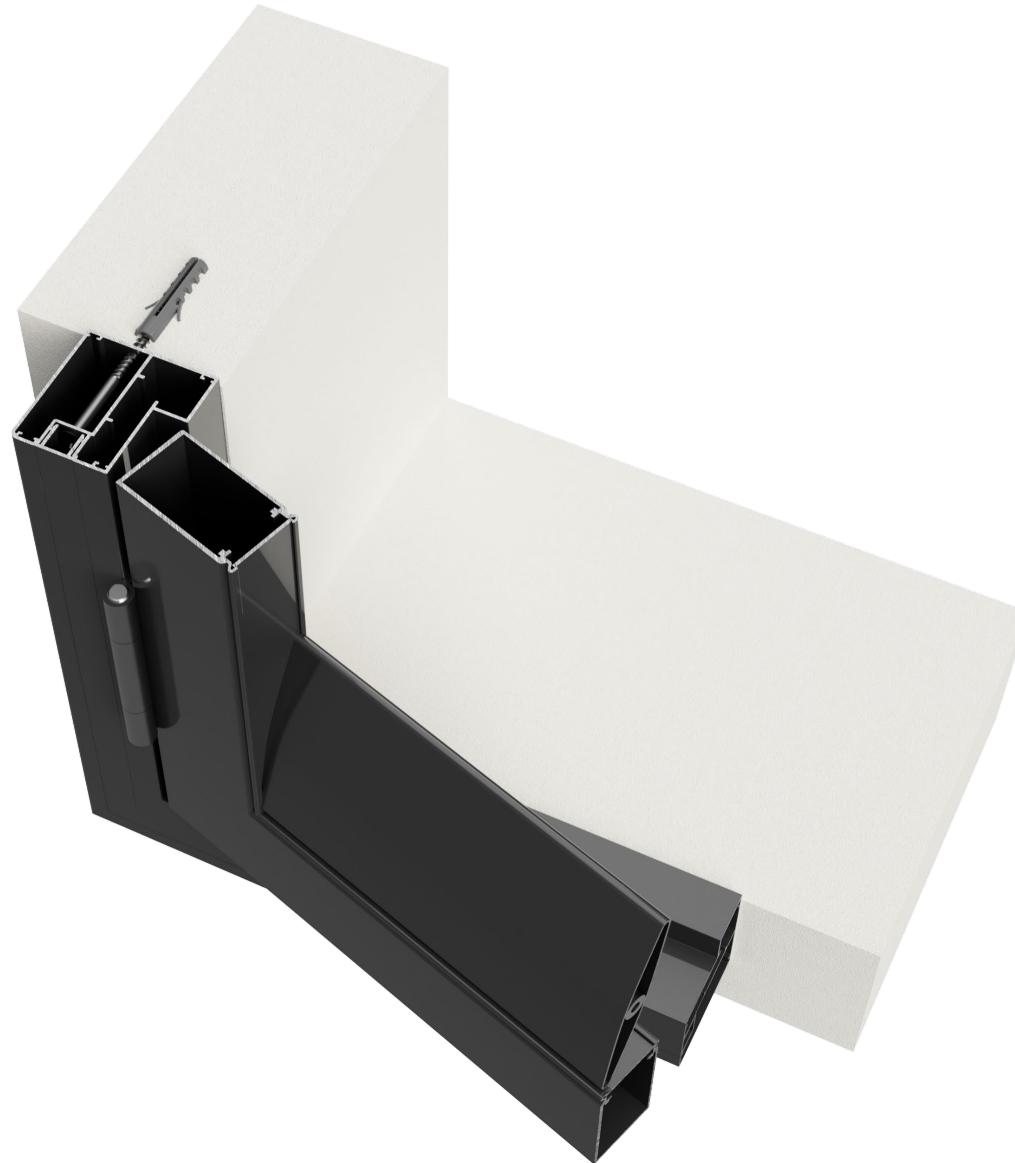
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Hinge Frame Options

FACE FIX

for openings
with no reveals



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Hinge Frame Options

REVEAL
for reveals deeper
than 72mm



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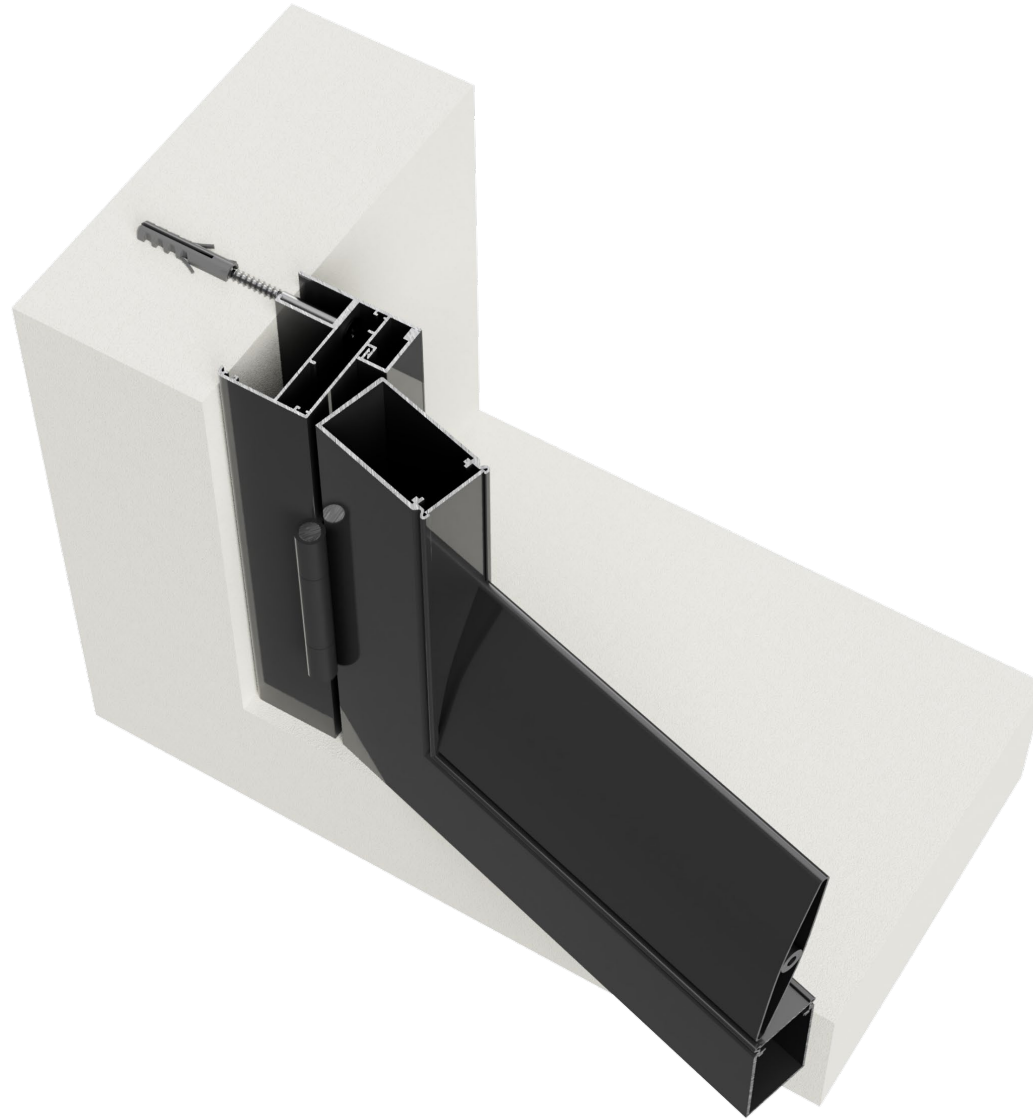
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Hinge Frame Options

REVEAL WITH
ARCHITRAVE



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Hinge

Max 900mm wide for panels not hinged to each other



Max 600mm wide when panels are hinged together



Max opening width: 2400mm



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Hinge

Reveal fix installations - framed



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Hinge

Face fix installations - framed



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Hinge

Summary

- ┌ **Reveal fix** - reveal deeper than 72mm
- ┌ **Face fix** – reveal deeper than 12mm
- ┌ **3 or 4** sided frames
- ┌ Folds **180° flush** onto the wall
- ┌ **Bottom lock pin** locks into the architrave frame (4 sided) or into the dust cap (3 sided)
- ┌ Maximum opening width **2400mm**
- ┌ Maximum width for single panel **900mm**, two panels hinged together **600mm** per panel
- ┌ Maximum **4 panels** opening
- ┌ Maximum **2 panels hinged together** to a side (2-left and/or 2-right)
- ┌ Maximum height (without a mid-rail) **1900mm**
- ┌ Maximum height (with a mid-rail) **2500mm**
- ┌ Minimum shutter width is **300mm** per panel
- ┌ Minimum shutter height is **450mm** due to hinges

Mid-rail



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Track Solution



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Track Frame Options



REVEAL

for reveals wider
than 100mm



FACE FIX

for openings with
no reveals



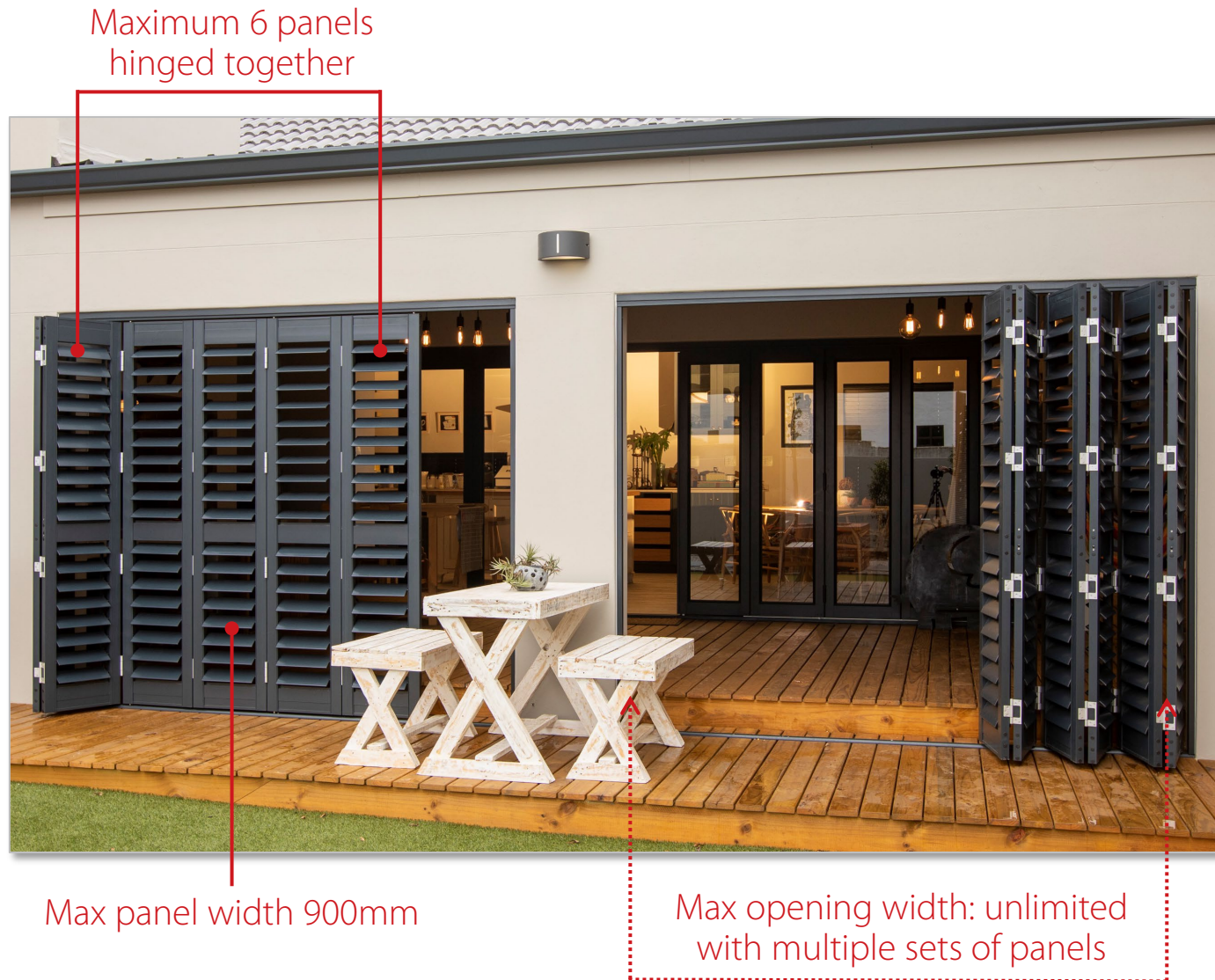
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Track



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Track

Reveal fix installation – no frame



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Track

Face fix installation – framed



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Track

Summary

- ┌ **Reveal fix** - reveal deeper than 100mm
- ┌ **Face fix** – reveal deeper than 35mm
- ┌ Standard or adjustable **top track** (ideal for unlevel top reveals)
- ┌ Surface mounted or recessed **bottom track**
- ┌ With or without **side cleats** (cleats recommended as they level out and frame the reveals beautifully)
- ┌ Stacks into the room at **90°** (does not fold flat onto the wall)
- ┌ Maximum of **6 panels hinged together** in one set (number of sets is unlimited)
- ┌ Maximum shutter width **900mm**
- ┌ Maximum height (without a mid-rail) **2400mm**
- ┌ Maximum height (with a mid-rail) **4750mm**
- ┌ Minimum shutter width is **300mm** per panel
- ┌ Minimum shutter height is **450mm** due to hinges



Mid-rail



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Special Solutions



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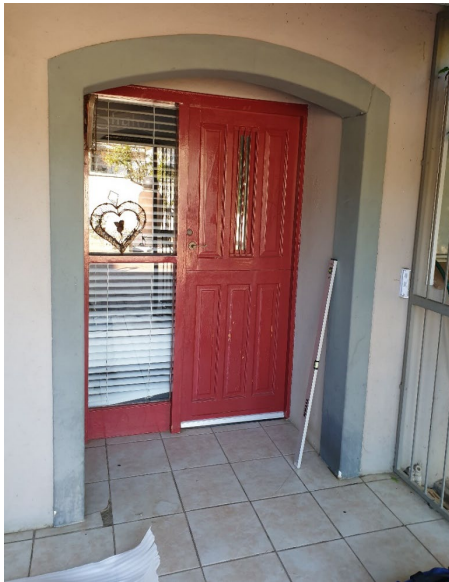
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Arches

Face fix frame inside or outside of the reveal



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Corner Openings

Window-window, window-door, door-door



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Sliding Openings



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Bay Windows

Dependent on reveal construction



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Measuring Up



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Measuring Up

- Measurements to be taken after all the work has been completed



**NOT READY FOR
FINAL MEASUREMENTS**



**READY FOR FINAL
MEASUREMENTS**

- At least 3x Measurements (left , middle, right) & (top, middle, bottom)
- Always confirm the reveal depth
- Check reveal construction (do not install into drywall or wood structures)



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Measuring Up

What to look out for?

- ┘ Windows and doors opening inwards
- ┘ Pivot doors that open both inwards and outwards
- ┘ Handles, hinges and fittings taking up space in the reveal
- ┘ Granite / marble kitchen and bathroom counter tops
- ┘ Tiles / skirtings inside or in front of the reveals
- ┘ Taps and fittings preventing shutters from opening and closing
- ┘ Underfloor heating for recessed bottom tracks (always ask)

When in doubt, take photos and
send it to us for assistance.



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Measuring Up

Tap
in the way



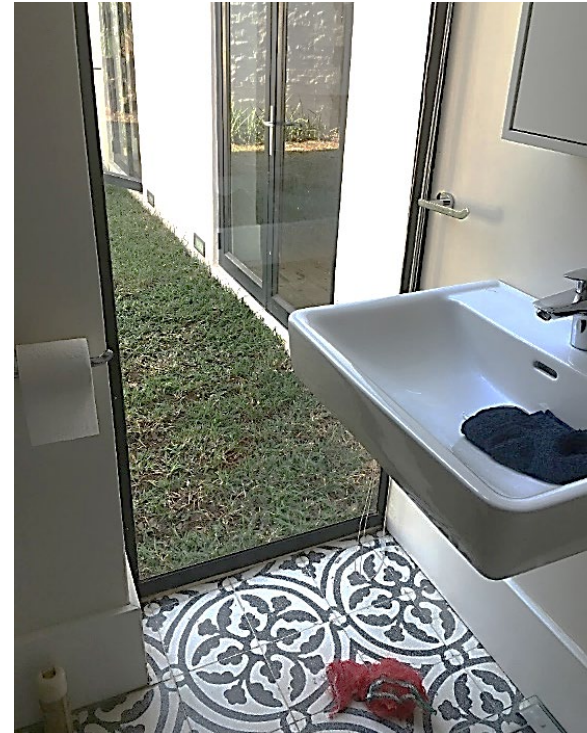
Pivot door
(inward/outwards)



Shower head
in the way



Basin
in the way



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Measuring Up – Bay Windows

」 Coming soon...



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Survey / Order Form

IMPORTANT:

Shutters are manufactured from the completed Survey/Order Form
If we can not read it, we can not manufacture it.

- ┘ Complete the "Order Summary" for every new order
- ┘ Each opening (window and/or door) must have its own individual Survey/Order Form page
- ┘ Include as much information as possible



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Survey / Order Form

V_9

FOR INTERNAL USE:
Job No.

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Date:

Agent Details
Agent Details (Company Name):
Consultant Name:
Consultant Contact Number:
Consultant Email:

Project Details
Accepted Quotation number:
Client / Project Name:
Client Contact Number:
Client Address:

Colour selected: White ☐ Light Grey ☐ Dark Grey ☐ Bronze ☐ Charcoal ☐ Multiple ☐

Indicate if this is a new or existing client
New Client ☐ Existing Client ☐
If Existing please supply old KEY NUMBER: KEY NUMBER:

Security References: Security Panels:
Lite References: Lite Panels:

Total References (openings): Total Panels:

PLEASE SCAN AND MAIL ALL ORDERS TO: orders@swsuk.co.uk

Special Notes / Additional Requirements:

Signed by Consultant: Date:

Hinge - Standard

Survey / Order Form
Please select the applicable design as per below

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Client:
Reference Description:
Colour: White ☐ Light Grey ☐ Dark Grey ☐ Bronze ☐ Charcoal ☐

REFERENCE NUMBER:

1 LHS ☐ 1 RHS ☐ 1 LHS + 1 RHS ☐
2 LHS ☐ 2 RHS ☐ 2 LHS + 2 RHS ☐
3 LHS ☐ 3 RHS ☐ 3 LHS + 3 RHS ☐
4 LHS ☐ 4 RHS ☐ 4 LHS + 4 RHS ☐
5 LHS ☐ 5 RHS ☐ 5 LHS + 5 RHS ☐
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SeceuroStyle
Aluminium Plantation Shutters
01933 229135

The Garage Door Centre

www.thegaragedoorcentre.co.uk

Let's put it into practice



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Now over to you...



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Placing an order

- ┌ Distributor prices are based on your **Shield discount**
- ┌ Use the guide price list to provide estimated costs
- ┌ Email quotes@swsuk.co.uk with completed Survey/Order Form for an accurate quote
- ┌ SWS will provide a formal quote in PDF format
- ┌ Scan and send signed orders with a PO to: orders@swsuk.co.uk
- ┌ We will send you an order confirmation and estimated delivery date
- ┌ **Orders must include:**
 - Final measurements
 - Completed Survey/Order Form
 - Any special notes and instructions

Technical support
available on
**07779
341226**

SeceuroStyle | Security Shutters

Hinge Solution.

Width (mm)

Height (mm)	400	600	800	1000	1200	1400	1600	1800	2000	2200	2400
1000	1	1	2	2	2	2	2	2	3	4	4
1200	348	398	508	648	808	988	1188	1408	1648	1908	2188
1400	375	435	555	705	875	1065	1275	1505	1755	2025	2315
1600	419	489	619	779	959	1159	1379	1619	1879	2159	2459
1800	468	538	668	828	1008	1208	1428	1668	1928	2208	2508
2000	519	589	719	879	1059	1259	1479	1719	1979	2259	2559
2200	563	633	763	923	1103	1303	1523	1763	2023	2303	2603
2400	618	688	818	978	1158	1358	1578	1818	2078	2358	2658

STANDARD COLOURS

SeceuroStyle Shutters are available in five standard colours, as well as any custom colour to perfectly complement your home.

White | Light Grey | Dark Grey | Bronze | Charcoal

SeceuroStyle | Security Aluminium Plantation Shutters

Track Solution.

Width (mm)

Height (mm)	400	600	800	1000	1200	1400	1600	1800	2000	2200	2400	2600	2800	3000	3200	3400	3600	3800	4000	4200	4400	4600	4800	5000
1000	1	1	1	2	2	2	2	3	3	3	4	4	4	4	4	5	5	5	5	6	6	6	6	7
1200	389	445	501	601	701	801	901	1001	1101	1201	1301	1401	1501	1601	1701	1801	1901	2001	2101	2201	2301	2401	2501	2601
1400	427	483	539	639	739	839	939	1039	1139	1239	1339	1439	1539	1639	1739	1839	1939	2039	2139	2239	2339	2439	2539	2639
1600	475	531	587	687	787	887	987	1087	1187	1287	1387	1487	1587	1687	1787	1887	1987	2087	2187	2287	2387	2487	2587	2687
1800	514	570	626	726	826	926	1026	1126	1226	1326	1426	1526	1626	1726	1826	1926	2026	2126	2226	2326	2426	2526	2626	2726
2000	558	614	670	770	870	970	1070	1170	1270	1370	1470	1570	1670	1770	1870	1970	2070	2170	2270	2370	2470	2570	2670	2770
2200	602	658	714	814	914	1014	1114	1214	1314	1414	1514	1614	1714	1814	1914	2014	2114	2214	2314	2414	2514	2614	2714	2814
2400	646	702	758	858	958	1058	1158	1258	1358	1458	1558	1658	1758	1858	1958	2058	2158	2258	2358	2458	2558	2658	2758	2858
2600	690	746	802	902	1002	1102	1202	1302	1402	1502	1602	1702	1802	1902	2002	2102	2202	2302	2402	2502	2602	2702	2802	2902
2800	734	790	846	946	1046	1146	1246	1346	1446	1546	1646	1746	1846	1946	2046	2146	2246	2346	2446	2546	2646	2746	2846	2946
3000	778	834	890	990	1090	1190	1290	1390	1490	1590	1690	1790	1890	1990	2090	2190	2290	2390	2490	2590	2690	2790	2890	2990

SECEUROSTYLE LITE

SeceuroStyle Lite pricing available on request.

...how did you get on?



SeceuroStyle
Aluminium Plantation Shutters

01933 229135

The Garage Door Centre

www.thegaragedoorcentre.co.uk

Survey 1

Track - Standard

Schedule Of Works

Please select the applicable design as per below

SeceuroStyle

Aluminium Plantation Shutters

V_9.1

Client

Reference Description

Colour

White☒Light Grey☐Dark Grey☐Bronze☐Charcoal☐

REFERENCE NUMBER:

Please indicate F (Floating "wheel") and P (Pivot) per design, also indicate IS (Inside) and OS (Outside)

FRONT VIEW DRAWING

TOP VIEW DRAWING

F

P

P

P

-

-

-

-

OUTSIDE

INSIDE

REVEAL FIX DESIGN

(reveal must be deeper than 100mm)

Standard Top Track

☒

Surfacemounted Track

☒

Cleat 25-40x35

☐

QTY:

Adjustable Top Track

☐

Recessed Bottom Track

☐

Length

3438mm

Quantity

1

TOP TRACK TOTAL LENGTH

3438mm

BOTTOM TRACK TOTAL LENGTH

3438mm

FACE FIX DESIGN

(reveal must be deeper than 35mm)

3 SIDED

☐

4 SIDED

☐

Surfacemounted Track

☐

Recessed Bottom Track

☐

Standard Frame Face Fix

☐

Spacer for Openings with no Reveal

☐

SPACE FRAME

please indicate which sides

☐

☐

☐

☐

Length

Quantity

TOP TRACK TOTAL LENGTH

BOTTOM TRACK TOTAL LENGTH

No of panels:

8

Split:

TO THE LEFT: 8

FLOATING:

TO THE RIGHT:

Interior/ Exterior:

INTERIOR INSTALLATION☒EXTERIOR INSTALLATION☐

(Top view must be supplied for exterior designs)

LOCKING INFO

Lock Height

STANDARD

MIDDLE

SPECIFIC HEIGHT

1180mm

Type of Lock to be installed

Single Sided☒Double Sided☐

Lock Pin Lengths

Top

30MM

30MM

50MM

PULL IN

Bottom

20MM

30MM

50MM

PULL IN

Locks selected will be installed on all locks for this specific reference

HANDRAIL INFO

Hand Rail Split Height: (1 column / Measurement)

Handrail split only available when a Midrail is not being used

MIDRAIL INFO

Height of Midrail

480mm

Midrail is a must when exceeding a height of 2400mm

GENERAL INFO

Type of opening:

DIVIDER

WINDOW

DOOR

PATIO

OTIFR

Carpet

TILES

WOOD

LAMINATE/VINYL

BRICK & PLASTER

OTHER

FINAL MEASUREMENTS

Width (i)

3458mm

Height (i)

2365mm

Width (ii)

3458mm

Height (ii)

2370mm

Width (iii)

3458mm

Height (iii)

2365mm

Reveal Depth

Special Instructions / Top View Drawings

White 50mm x 20mm packer RHS



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Survey 2



SeceuroStyle
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Hinge - Standard

Survey / Order Form

Please select the applicable design as per below

SeceuroStyle

Aluminium Plantation Shutters

V.9.1

Client

Reference Description

REFERENCE NUMBER:

Colour

White

☒

Light Grey

☐

Dark Grey

☐

Bronze

☐

Charcoal

☐

1 LHS

☐

1 RHS

☐

1 LHS + 1 RHS

☒

2 LHS

☐

2 RHS

☐

1 LHS 2 RHS

☐

2 LHS 1 RHS

☐

2 LHS 2 RHS

☐

ARCHITRAVE FRAME SPECIFICATION

TYPE OF FRAME

REVEAL FIX ARCHITRAVE FRAME

☐

FACE FIX ARCHITRAVE FRAME

☒

SELECT FRAME DESIGN

3 SIDED

☐

4 SIDED

☒

SPACE LIP

please indicate which slides

No of panels:

2

Split:

TO FIT LEFT

1

TO FIT RIGHT

1

Interior / Exterior:

INTERIOR INSTALLATION

☒

EXTERIOR INSTALLATION

☐

LOCKING INFO

Lock Height

STANDARD

☐

MIDDLE

☒

SPECIFIC HEIGHT

300mm from the bottom

☐

Lock Pin Lengths:

Top

14MM

☐

30MM

☒

50MM

☐

FL11 45

☐

Bottom

14MM

☐

30MM

☒

50MM

☐

PULL 60

☐

Type of Lock to be installed

Single Sided

☐

Double Sided

☒

Handrail INFO

Hand Rail Split Height:

50/50

Handrail split only available when a Midrail is not being used

MIDRAIL INFO

Height of Midrail

Midrail a must when exceeding a height of 1900mm

GENERAL INFO

Type of opening:

DOOR

☐

WINDOW

☒

DOOR

☐

PATIO

☐

OTHER:

Type of floor covering:

CARPET

☐

TILES

☐

WOOD

☐

LAMINATE / VINYL

☐

BRICK & PLASTER

☐

OTHER

☐

FINAL MEASUREMENTS

Width (i)

665mm

Height (i)

1486mm

Reveal Depth

199mm

Width (ii)

669mm

Height (ii)

1486mm

198mm

Width (iii)

669mm

Height (iii)

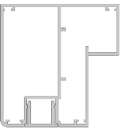
1489mm

199mm

Special Instructions / Top View Drawings

Overall height no bigger than 1505mm

Survey 3

Hinge - Standard		Survey / Order Form		SeceuroStyle Aluminium Plantation Shutters																
Client		REFERENCE NUMBER:																		
Reference Description																				
Colour		☐ White ☐ Light Grey ☒ Dark Grey ☐ Bronze ☐ Charcoal																		
1 LHS 		1 RHS 		1 LHS + 1 RHS 																
				2 LHS 																
				2 RHS 																
1 LHS 2 RHS 		2 LHS 1 RHS 		2 LHS 2 RHS 																
ARCHITRAVE FRAME SPECIFICATION																				
TYPE OF FRAME																				
☒ REVEAL FIX ARCHITRAVE FRAME  <i>Reveal must be bigger than 72mm to use this frame</i>		☐ FACE FIX ARCHITRAVE FRAME  <i>Reveal must be bigger than 12mm to use this frame</i>																		
SELECT FRAME DESIGN																				
☒ 3 SIDED ☐ 4 SIDED																				
SPACE LIP <i>please indicate side with 1's sides</i>																				
 <i>(Top view must be supplied for exterior designs)</i>																				
No of panels: 1																				
Split: 0 TO THE LEFT 1 TO THE RIGHT																				
Interior/ Exterior: ☒ INTERIOR INSTALLATION ☐ EXTERIOR INSTALLATION																				
LOCKING INFO																				
<table border="1"> <thead> <tr> <th>Lock Height</th> <th>STANDARD</th> <th>MIDRIT</th> <th>SPECIFIC HEIGHT</th> <th></th> </tr> </thead> <tbody> <tr> <td>Top</td> <td>☒ 14MM</td> <td>☐ 30MM</td> <td>☐ 50MM</td> <td>☐ FULL 65</td> </tr> <tr> <td>Bottom</td> <td>☒ 14MM</td> <td>☐ 30MM</td> <td>☐ 50MM</td> <td>☐ FULL 65</td> </tr> </tbody> </table>						Lock Height	STANDARD	MIDRIT	SPECIFIC HEIGHT		Top	☒ 14MM	☐ 30MM	☐ 50MM	☐ FULL 65	Bottom	☒ 14MM	☐ 30MM	☐ 50MM	☐ FULL 65
Lock Height	STANDARD	MIDRIT	SPECIFIC HEIGHT																	
Top	☒ 14MM	☐ 30MM	☐ 50MM	☐ FULL 65																
Bottom	☒ 14MM	☐ 30MM	☐ 50MM	☐ FULL 65																
Type of Lock to be installed: ☒ Single Sided ☐ Double Sided																				
<i>Locks selected will be installed on all locks for this specific reference</i>																				
HANDRAIL INFO																				
Hand Rail Split Height: (Locks / Measurement): 700mm <i>Handrail split only available when a Midrail is not being used</i>																				
MIDRAIL INFO																				
Height of Midrail: 700mm <i>Midrail a must when exceeding a height of 1900mm</i>																				
GENERAL INFO																				
Type of opening: ☐ DOOR ☒ WINDOW ☐ DOOR ☐ PAVO ☐ OTHER:																				
Type of floor covering: ☐ CARPET ☐ TILES ☐ WOOD ☐ MARBLE / VINYL ☐ BRICK & PLASTER ☐ OTHER:																				
FINAL MEASUREMENTS																				
Width (i) 661mm		Height (i) 1465mm		Reveal Depth 200mm																
Width (ii) 662mm		Height (ii) 1465mm		Reveal Depth 200mm																
Width (iii) 660mm		Height (iii) 1465mm		Reveal Depth 200mm																
Special Instructions / Top View Drawings																				



SeceuroStyle
Aluminium Plantation Shutters

01933 229135

The Garage Door Centre

www.thegaragedoorcentre.co.uk

Installation

Including fault finding



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Installer Accreditation

- ┘ Assist fits are required to become an approved installer
- ┘ LEVELS TBC



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Installation Procedures

- ┌ When in doubt **ASK** your SWS UK technical advisor
- ┌ Refer to the SeceuroStyle installation manual for step-by-step instructions
- ┌ Important that all gaps and cavities between the frame and the reveal are sealed using a paintable acrylic / silicon sealant
- ┌ Leave all sites in a presentable manner
- ┌ Report any damage to shutters to SWS UK immediately.
Take photos before and after unwrapping for evidence
- ┌ Always offer superior service and installations as this will ensure total customer satisfaction and good referrals

Spares Pack

- ┘ Shutters are supplied with installation hardware however having additional spares available on site are crucially important to eliminate unnecessary downtimes
- ┘ Spares are sold at cost price
- ┘ Please contact us if you want to order additional spares



Summary

- ┌ High value market leading
- ┌ Opens new opportunities / markets
- ┌ Be there from the start
- ┌ Add value to your business
- ┌ Specialist market with limited competition



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Q&A



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